Adapting to Changes in International Taxation: Understanding MLI and India's POEM Guidelines

The global tax environment is undergoing significant transformation, especially with implementing the Multilateral Instrument (MLI) and evolving domestic guidelines like India's Place of Effective Management (POEM). These changes present new opportunities and challenges for businesses and tax professionals alike.

India's Approach under the MLI:

India has embraced the MLI to strengthen its tax treaty network against Base Erosion and Profit Shifting (BEPS). A notable change is the new tie-breaker rule for determining the residency of non-individual entities. Previously based primarily on the "Place of Effective Management" (POEM), residency determination now involves a mutual agreement procedure between jurisdictions, considering multiple factors beyond just POEM.

Introducing the Principal Purpose Test (PPT) under the MLI further ensures that treaty benefits are not misused, aligning with India's objective to prevent tax avoidance. This represents a move towards greater fairness and transparency in international taxation.



Insights and Way Forward:

- 1. **Increased Due Diligence**: Companies must be vigilant and conduct thorough due diligence to comply with both international and domestic tax regulations.
- 2. **Collaborative Approach:** Tax professionals are encouraged to foster dialogue with international counterparts to navigate mutual agreement procedures effectively.
- 3. **Continuous Learning:** It is crucial to stay updated on global tax developments and their implications for Indian regulations. Engaging in discussions, webinars, and training sessions can help you stay ahead of the curve.

Our Experience in Global Structuring:

Over the years, we have advised clients on structuring their entities in jurisdictions such as the **Kingdom of Saudi Arabia**, **UAE**, **Singapore and Hong Kong**, ensuring compliance with international tax laws while strategically managing their **POEM** to align with their business objectives. Such experience has underscored the importance of understanding local regulations and international frameworks like the MLI to optimize tax efficiency and reduce risks.

Looking Ahead:

India will likely continue refining its tax policies to align with international standards while ensuring robust revenue protection. As these changes unfold, there is a strong emphasis on **transparency**, **collaboration**, **and fair taxation**.

Our Role as Professionals:

As chartered accountants and tax professionals, we must be proactive in understanding these developments, anticipating their implications, and guiding stakeholders accordingly. By staying informed and fostering a culture of compliance and ethical practice, we can contribute to a more equitable global tax environment.